

❖ Steps initiated/activities undertaken by POWERGRID for MSE promotion, development and enhancing the procurement from MSEs for Products / Services:

POWERGRID has taken various initiatives which are in line with Public Procurement Policy (PPP) for Micro and Small Enterprises (MSEs) Order dated 23rd March 2012 for MSE promotion, registration, development and enhancing the procurement from MSEs for Products / Services in the ambit of PPP for MESS Order, 2012. The initiatives are summarized below:

- i. Tender documents are made available to MSEs free of cost.
- ii. Suitable provisions in respect of purchase preference upto 25% from MSEs including 4% from MSEs owned by SC/ST Entrepreneurs and 3% from MSEs owned by Women Entrepreneurs have been incorporated in the Bidding Documents for all procurement of Goods and Services in the ambit of MSEs.
- iii. Suitable provisions have been incorporated in the Bidding Documents for works and turnkey type contracts to encourage main contractors to source items, components, raw materials, services etc. from MSEs required for completion of scope of works by the main contractors.
- iv. Relaxation in financial qualification criteria (100% relaxation for Packages below INR 5 Crore).
- v. **Exclusive Tenders for SC/ST and Women MSEs:** POWERGRID has introduced a distinct approach i.e. 'Exclusive Tenders' for SC/ST and Women MSEs where in only SC/ST MSEs are eligible to participate the tenders for certain Goods and Services."
- vi. All the procurement centers of POWERGRID are directed to procure items reserved for MSEs as per the PPP for MSEs (358 items) only from MSEs.
- vii. The annual procurement plan for the Goods and Services in the ambit of PPP for MSEs along with the details of Items/Goods and Services has been made available on POWERGRID's website.
- viii. For development and enterprise facilitations for MSEs, POWERGRID is consistently organizing National and State Vendor Development Programs (VDP) cum Industrial Exhibition keeping focus on MSEs. Special VDPs (SVDPs) are being organized for MSEs owned by Women and SC/ST entrepreneurs.

- ix. POWERGRID is consistently participating in Buyer-sellers meets being organized by Ministry of MSME, CII, NSIC, SC/ST Hub, Indian Chamber Of Commerce (ICC) etc.
- x. POWERGRID has further facilitated that all MSEs can directly approach to POWERGRID for inclusion in the compendium of vendor for their product/services and same shall be done free of cost after due assessment of MSE.
- xi. Special emphasis has been given to ZED (Zero Defect Zero Effect) rated MSMEs during the assessment for inclusion in the compendium of vendor of POWERGRID.
- xii. An Executive Director level committee has also been constituted in order to regulate & monitor all the activities for proper implementation of the PPP for MSEs in POWERGRID as well as to look into and address the grievances and/or concerns raised by any MSEs or others in respect of implementation of the PPP for MSEs in POWERGRID.
- xiii. MSMEs has been tagged in SAP/ERP database of POWERGRID, for proper identification and monitoring of the procurement and their progress.
- xiv. A nodal officer to look into the aspect related to procurement from Micro & Small Enterprises owned by SC/ST Entrepreneurs has also been appointed in POWERGRID.
- xv. Details of Monthly Procurement from MSEs and details of Vendor Development Programme organized and Annual procurement targets in the ambit of PPP for MSEs has been updated on MSME-SAMBANDH Portal.
- xvi. POWERGRID is encouraging MSEs for registration on Government e-Marketplace (GeM) Portal, detailed guidelines for registration on GeM Portal are available at POWERGRID's website.

In view of all the efforts as detailed above, contribution of MSEs is continuously increasing in the procurement of POWERGRID and every year more and more MSEs are becoming part of POWERGRID's procurement planning.

❖ **Steps initiated/activities undertaken by POWERGRID for timely payment to MSMEs in line with the Micro, Small and Medium Enterprises Development (MSMED), Act 2006:**

POWERGRID has taken various initiatives which are in line with Micro, Small and Medium Enterprises Development (MSMED), Act 2006 for timely payment and grievance redressal of MSMEs and are summarized below:

With the enactment of the Micro, Small and Medium Enterprises Development (MSMED), Act 2006, for the goods and services supplied by the MSEM units, payments have to be made by the buyers as under: -

- i. The buyer is to make payment on or before the date agreed on between him and the supplier in writing or, in case of no agreement, before the appointed day. The agreement between seller and buyer **shall not exceed more than 45 days**.
- ii. POWERGRID in its Bidding Documents has interalia mentioned that POWERGRID shall make payments promptly within **thirty (30) days** of submission of an invoice/claim by the Contractor, complete in all respects and supported by the requisite documents and fulfillment of stipulated conditions, if any.
- iii. In house mechanism for Bill Tracking System: POWERGRID has developed in-house BTS for submission of Invoice details and tracking the status of Bills and payment. The same is monitored at the highest level.
- iv. Weekly reports regarding TReDS and procurement from GeM portal are being updated on PE-Survey - MSME Support & Outreach Campaign website of Department of Public Enterprise.
- v. To provide better access to finance for MSMEs, POWERGRID has also been registered on **TReDS Platform of RXIL, Invoicemart and M1xchange** and MSEs are also being encouraged for registration on TReDS Platform.
- vi. One to One communication has been sent to all the MSMEs registered with POWERGRID along with detailed guideline for registration on TReDS Platform.

- vii. MSE Vendors database of POWERGRID has also been shared with the officials of RXIL, Invoicemart and M1xchange for getting them registered on TReDS Platform.

- viii. A Nodal Officer for MSME-SAMADHAAN Portal has been appointed and mechanism for disbursement of cases registered at MSME-SAMADHAAN Portal regarding delayed payment has also been approved in POWERGRID.
